

## Our Core Services

HSG Advisors (HSG) is an analytics and advisory firm committed to partnering with healthcare organizations to transform their approach to markets, services, and providers for improved growth and operational and financial sustainability.

### CONTACT US

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### HSG CLAIMS-ENHANCED MARKET & PROVIDER INTELLIGENCE

Transform claims data into actionable market and provider intelligence, enabling strategic decision-making through customized analytics, intuitive visualizations, and consultative guidance.

- HSG Outpatient and Physician Office Market Share™
- HSG Patient Share of Care™
- HSG Patient Flow™



### HSG PROVIDER RECRUITMENT & ALIGNMENT STRATEGY

Strategically evaluate and optimize provider recruitment and alignment, ensuring the right providers are in the right place to deliver high-quality care, improve access, and achieve organizational goals.

- Medical Staff Development Planning
- Acquisition and Due Diligence Support
- Hospital-Based Manpower and Subsidy Planning



### HSG MARKET & SERVICE LINE GROWTH STRATEGY

Develop and execute data-driven growth strategies by assessing current performance, identifying opportunities, defining strategic pathways, and monitoring results to drive sustainable, measurable growth.

- Primary Care Strategy
- Provider Acquisition Evaluation and Prioritization
- New Market and Service Entry Strategy



### HSG EMPLOYED PROVIDER ENTERPRISE

Align governance, optimize operations, improve financial performance, enhance provider engagement, and drive strategic growth through data-driven insights and expert strategy.

- Enterprise Performance Assessment
- Interim Network Leadership
- Productivity Improvement



### HSG PROVIDER COMPENSATION & COMPLIANCE

Design and implement provider compensation strategies aligned to organizational goals to support financial sustainability, provider satisfaction, regulatory compliance, and to facilitate the transition to value-based care through data-driven modeling and expert guidance.

- Compensation Model Design and Implementation
- Fair Market Value & Commercial Reasonableness
- Compensation Compliance Program Development