A Patient Centric Platform Driving Lehigh Valley Health Network Towards Increased Revenues and Enhanced Patient Relationships



Snapshot of LVHN: Established 1899

13 Hospitals • 320+ Outpatient Centers • Covering 11 Counties in PA/NJ 20,000+ Employees • 3.3B Annual Revenue



## **Changing Business Demands**

Faced with considerable rising patient out-of-pocket costs, LVHN embarked on a new strategy to efficiently collect on patient balances. The objective of this approach was to enhance revenue, while at the same time reducing collection expenses.

In pursuit of these objectives, LVHN decided to embrace the cutting-edge solution provided by AblePay. By assuming full responsibility for payment risks, AblePay not only eliminated the uncertainties of collections but also removed all related expenses. Patients benefited from cost savings, flexible payment choices, a user-friendly payment portal, and the billing advocacy services offered by AblePay.





