

KHASolutionsGroup



Affinity Partner Program

KHA Solutions Group brings greater value to the membership by offering a shared services program that takes advantage of the Association's collective negotiating strength and provides opportunities for shared advocacy where member interests and partner interests are compatible.

For more information, contact:

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Affinity Partner Program

KHA Solutions Group is a wholly-owned subsidiary of the Kentucky Hospital Association (KHA). Since 1979, KHA Solutions Group has provided specialized services to hospitals, health care organizations and other industries.

The Affinity Partner Program takes advantage of the Association's collective negotiating strength and provides opportunities for shared savings.

Our Partners:

- **Commerce Bank** - Automated Accounts Payable Solutions
- **Healthcare Staffing Services** - Staffing Solutions/Travelers
- **SUNRx** - 340B Pharmacy Program Optimization
- **careLearning** - online Health & Safety Compliance Training

Our history of success reflects our belief that the best client relationships are built upon a foundation of professionalism, integrity and personal services.

We work for you!

CommerceVantage[®]

**Commerce Bank[™]**

Enhance Accounts Payable Process Efficiencies and Reduce Costs

Create a new revenue stream while creating accounts payable process efficiencies, reducing operating costs and maximizing float time.

CommerceVantage[®] automates payments to vendors and offers monthly revenue-share back to hospitals in the form of rebates. Your revenue-share is volume driven based on your spending level and the aggregated spend for all participating hospitals in Kentucky.

Many of your existing vendors already accept payment through CommerceVantage[®] and adding new vendors to the program is easy.

- No software to host, web-based access
- Reduce check expenses
- Keep existing banking relationships
- Payments are made to your vendors electronically
- Works with existing accounting systems and provides flexible reconciliation

Submit a 12 month vendor file and Commerce Bank will provide you with your expected monthly revenue share-back.



While hospitals prefer to avoid temporary staffing, the use of travelers remains a viable solution when more traditional approaches are not successful.

Healthcare Staffing Services (HSS) is not a staffing agency. They are a Managed Service Provider (MSP), wholly-owned by the South Carolina Hospital Association.

For 15 years, HSS has been helping state hospital associations* provide supplemental staffing for every clinical and non-clinical department.

Benefits include:

- One vendor-neutral contract
- A fill rate of nearly 100 percent
- All agencies are audited for compliance using Joint Commission certified agencies only
- Ability to cancel 12 hours per pay period
- Up to 16 hours of orientation credit for each new provider
- No shift/weekend differentials
- No call back pay
- No hiring fees after one contract
- No minimum assignment length

HSS provides free account management support and free web-based staffing management software to post and confirm open positions and streamline credentialing, reporting, timekeeping and invoicing.

* HSS is the preferred MSP for 13 state hospital association including the KHA.

Call for a free demo and start saving time and money right away.

CareLearning.com

Does your organization struggle with how to efficiently and effectively offer mandatory training? careLearning provides a series of health and safety training modules to assist your organization in complying with Joint Commission and OSHA requirements and includes a management system to track employee progress.

The Health and Safety Series includes:

- Abuse and Neglect
- Population Specific Care - Adults
- Population Specific Care - Pediatrics
- Bloodborne Pathogens
- Fire Safety
- Moving and Lifting
- Restraint
- Isolation & Standard Precautions
- Infection Control - Non-Clinical
- Tuberculosis Prevention
- Medical Radiation Safety
- Influenza
- Disaster Preparedness
- Electrical Safety
- Patient's Rights
- Slips, Trips and Falls
- Hazard Communication
- Hand Hygiene

careLearning is dedicated to keeping this series current and adds new courses as necessary. Contact us for a free 30-day trial.



SUNRx is a Compliance-focused 340B Drug Discount Program Administrator

340B is a complex federal program and SunRx ensures you receive significant discounts from drug manufacturers for outpatient drugs so those financial benefits can help you better serve your low-income and uninsured patients.

SunRx simplifies 340B administration by keeping you informed and current with on-going regulatory changes that are accompanied by an intense audit focus.

SunRx delivers a hands-on approach, and provides industry-leading program design, implementation, regulatory expertise and unparalleled customer support.

SunRx offers:

User-friendly covered entity and contract pharmacy interface

- Dashboard reporting, claim trends, utilization by pharmacy
- Cloud-based virtual Inventory management solution

Extensive network of more than 900 contracted 340B pharmacies

- National and regional chains
- Independent pharmacies
- In-house hospital pharmacies

Customer service

- Seamless implementation
- High-touch program management
- Dedicated account executive to each covered entity (hospital or FQHC)
- Dedicated account manager to each contract Pharmacy

Are you happy with your current 340B administrator? Do you have a program that helps your charity/indigent population so they can receive 340B pricing on their medications? Is your current 340B administrator charging a lot of fees for the program? SunRx is more affordable than other administrators and only charges a switch fee based on pharmacy volume. SunRx has no hidden fees and are fully transparent.

Learn how SunRx can partner with you to leverage your 340B program so you can fully extend 340B benefits to eligible patients.

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